



Craig Daley

ALLIED BUILDING PRODUCTS' CONTRACTOR OF THE MONTH:

## DALEY'S DRYWALL

Daley's Drywall is now in its third generation and celebrating 50 years of business in Campbell, Calif. Owner Craig Daley says his father started the company and although his initial dream was to become an air traffic controller out of college, it didn't take long for him to follow in his father's footsteps and learn to value the construction industry. His daughter, Brittni Daley has also joined the team as CFO.

Daley's Drywall works with metal framing, drywall, plaster and acoustical ceilings on a wide variety of projects. The company has set itself up with internal divisions each specializing in different project types;

by doing this they can specialize in multi-family, large commercial and tenant improvements, Daley says.

The company places precedent on maintaining original work schedules to get projects finished on time and within budget.

"We like helping clients overcome scheduling problems," Daley says. "It seems like most jobs nowadays fall behind due to city approvals and the early trades. We excel at accelerating."

### ALL THE PRESIDENT'S MEN

With 300 employees and the Bay Area being the busiest it's ever been, Daley's Drywall is not slowing down. In fact, the company is heavily invested

in BIM and working with clients from project inception to reduce change orders and schedule issues, Daley says.

"The best way to overcome challenges is to work closely with your client. By understanding his problems you can help create solutions," he says. "No one needs more problems so our goal is to bring solutions to the table. The next step is to get your field guys to understand and buy-in to the solution, after all it's all about them."

"I'd like to pass onto any young person thinking about a career path ... think about construction especially the subcontractor side," says Daley, who is currently serving as the AWCI's president. "While construction is often overlooked by young students, it offers a great lifestyle, the employees are down to earth people and you can really enjoy being part of building our communities."

Utilizing Allied Building Products' services has helped ease the company's efforts to keep scheduling a priority and Daley says his relationship with them is very good.

"We can depend on them to provide fast service at competitive prices. We depend on their expertise—especially in the acoustical ceilings side of our business," Daley says.

Current projects include the Rincon 2 Tower in San Francisco, a 53-story apartment building, along with some impressive high end projects at Stanford University, as well as Apple, Google, HP, Gilead and Cisco, Daley says. **W&C**



The Graham Hall Student Residences, in Santa Clara University.

